



SQUARE

SQUAREONELAW

# What we do...

In 2011 we saw an opportunity to create a different and more agile way of delivering legal services.

This new model attracted clients and experienced, specialist lawyers.

# We offer the services that businesses need:

- Banking and Finance
- Corporate
- Commercial
- Commercial Property
- Employment
- EU, Competition and State aid
- Litigation
- Private Client
- Restructuring and Insolvency

We work with entrepreneurial  
businesses, private and public.  
From start-ups to plcs.

We have specialist knowledge across a  
range of sectors.

# We're into robotics and red wine.

Whether we're working for businesses in the advanced manufacturing or food and wine sector, we invest time to understand your business and use our specialist knowledge to provide insight and commerciality.

**You pay for talent not overhead.**

SQUAREONELAW



# We're into farming grain and pharmaceuticals.

Whether we're working for businesses in the agricultural or pharmaceutical sector, we invest time to understand your business and use our specialist knowledge to provide insight and commerciality.

**You pay for talent not overhead.**

SQUAREONELAW



# We're into paint for ships and parts for cars.

Whether we're working for businesses in the manufacturing or automotive sector, we invest time to understand your business and use our specialist knowledge to provide insight and commerciality.

**You pay for talent not overhead.**

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We also focus on a  
number of fast growing  
North East sectors



# Advanced manufacturing

“ I have known Gill for many years and have worked with her on a number of projects in the automotive industry including long term supply arrangements, international distribution agreements and IP issues. I have always valued her commercial, pragmatic approach and ability to get deals done rather than create legal barriers.

Her arrival at Square One Law adds further strength to a team who already have substantial sector experience. ”

Matt Boyle, Non-Executive Director of NEAA

**THARSUS**



MOTION & CONTROL™  
**NSK**

# Energy

“As we were pioneering this first of kind chemical recycling, it was a complex transaction, so we needed an adviser who could help be reactive to our needs because when it’s complex, you need someone who is going to stay close to the detail and react quickly to enable you to complete the transaction.

We chose Square One Law after we ran a process and looked at various advisers. We wanted a firm where we could have that access at partner level throughout the whole process. We wanted to use a local firm who had knowledge of the region that we were building the plant in so Square One Law were a partner in our first project.”

Steve Mahon, CEO, Armstrong Energy





# Digital / IT

“Helen and the team have significant experience and have provided us with great support on customer contracts for our market leading Project Management software platform, assisting us with negotiating and agreeing terms with our many FTSE 250 & international brand customers. What I like about Square One Law is their speed of response, and their pragmatic and commercial approach when providing advice. They have been accommodating, supportive and are very easy to work with.

*Working with people properly is a gift one should embrace; and they do this so well. ”*

Jamie Taylor, KeyedIn



# Health & Life Sciences

“ I cannot speak highly enough of the support received from the Square One Law team during this process. Not only were the team easy to deal with, they turned things around very quickly and their expertise in the biosciences sector was invaluable. ”

Angela Hildreth, Finance Director and Chief Operating Officer, Futura Medical plc





**LANDID**



**MARICK**



MOTION & CONTROL™  
**NSK**



**Shepherd Offshore**



**Studsvik**



**UNION**  
PROPERTY SERVICES



VARDY GROUP OF COMPANIES



# CORPORATE

Examples of our recent transactions...



- US Company Ellison Company Inc., on the sale of UK headquartered engineering group, Invertec Holdings Limited to Finnish buyer, Teknoware OY
- NVM on its acquisition of Dale Power Solutions
- The Walker family in relation to the acquisition of Walker Filtration Group by the Atlas Copco Group

- Blue Water Energy portfolio company, Authentix Limited, on its acquisition of Security Print Solutions Limited
- AIM listed Tekmar Group plc on the acquisition of Subsea Innovation Limited, being its first acquisition post IPO
- AIM listed pharmaceutical company, Futura Medical plc on its successful secondary fundraising.
- px Group on the acquisition of Saltend Industrial Park



# PROPERTY

Examples of our recent projects...



# South Tees Development Corporation

Acting for the South Tees Development Corporation on key strategic disposals for industrial development. The plan envisages the creation of a world-class industrial park, creation of 20,000 jobs and to contribute £1 billion per annum into the UK economy.

“ *The Development Corporation needed a comprehensive, detailed analysis of some very complex land ownership issues impacting its 4,500 acre footprint, that were critical to advancing the regeneration programme.* ”

*From the very start of our relationship with them, Square One Law delivered exactly what we needed, when we needed it. Subsequently, Adrian and Barney have been proactively involved in helping us deliver on some significant disposals to key industrial operators we are hoping to attract to the STDC area. ”*

**John McNicholas**, Engineering and Programme Director,  
South Tees Development Corporation

## Able UK - Middlehaven

Representing Able UK on the site assembly and disposal of land at Middlehaven to enable the creation of a state of the art £30 million indoor ski-slope.

“ *Square One Law’s property team always manage to go that extra mile to ensure that their client is not only fully aware of the issues – and many of our deals involve an unusual level of complexity, often linked to issues of potential land contamination – but also to be pro-active in coming up with solutions.*

*This enlightened approach seems to contrast with more conventional legal firms who seem to just sit back and await instruction. Innovative thinking is their stock in trade and that is certainly what we both need and welcome. ”*

**Neil Etherington,** Development Director, Able UK



## Shepherd Offshore Neptune Shipyard

Acting for Shepherd Offshore in relation to the acquisition and redevelopment of the former Neptune Shipyard creating a clean 80 acre site with 700 metres of operational quay edge.

“ *Square One Law’s property team has significant real estate experience. Having taken the time to get to know our business, they work seamlessly with us and always provide highly commercial advice rather than sitting on the fence. ”*

**Shaun Ward,** Shepherd Offshore



# LITIGATION

Examples of our recent work...

- The team successfully defended a multi-million pound claim in relation to alleged breach of trust in connection with the disposal of an international property investment
- Acted successfully for the Claimant in judicial review proceedings on State aid grounds and an EU procurement claim under the PCR 2006
- Acted as part of the team with other professionals in the handling and disposal of an HMRC tax investigation for £22m
- Represented syndicates of high net worth investors in respect of multi-million pound professional negligence and financial services claims
- Advised on and obtained a multi-million pound determination in respect of a contractual property dispute.



“ Gillian is tenacious, diligent and very determined. In addition, and what I particularly welcome, is the fact that she is fully prepared to challenge the view of the client and to make a firm recommendation rather than just sit back and react to a client’s aspiration – certainly an example for others to follow. ”

Peter Stephenson, Executive Chairman, Able UK

# COMMERCIAL

Recent projects have included advising...



- A London-based pharma company on its clinical trials arrangements
- On a strategically important port services contract for Able UK
- Home Group on its GDPR compliance project and several IT projects
- An automotive sector client on a joint development project with a major car manufacturer
- Advising an NHS body on the protection of IP in an online platform
- An international specialist chemicals manufacturer Billions on cross border distribution and agency agreements, long term supply contracts, intra group arrangements and day to day commercial contracts
- Armstrong Energy and Armstrong Chemicals on worldwide IP licensing matters in relation to waste plastics to chemicals and fuels technology.

EMPLOYMENT

Our  
experienced  
employment  
lawyers provide  
specialist  
advice on:

- Global Mobility
- Business Immigration
- Business Protection  
(Intellectual Property,  
Confidential Information and  
Restrictive Covenants)
- Executive Incentivisation  
and Termination
- Employment Tribunal  
Litigation Service

## Examples of our recent projects include:

- Successfully defended multiple claims on behalf of a large health sector contractor concerning the application of TUPE in respect of 110 employees with NHS terms and pension entitlement.
- Advised a UK based pharmaceutical company on the terms and conditions of senior executives and their establishment of foreign representative offices in the UAE, Spain, Indonesia, France, the Netherlands, Italy, Germany and Switzerland.
- Frequently advise on sponsorship licenses and employers' ongoing sponsorship obligations, in addition to advising on employers' options under the points based system and its requirements (including intra-company transfers).



*“ I’ve worked with Square One Law as site lead for Piramal Healthcare UK Limited, when the team supported that business, as well as Piramal Critical Care and Piramal Imaging, in a range of projects including the roll-out of one product across Europe and another to a global market.*

*Square One Law has always taken the time to understand the context of our commercial objectives and has then delivered the project outcomes by dealing with the immediate requirements and by proactively highlighting and managing material issues that could cause delay, unnecessary cost and complication. ”*

**Jarrett Palmer**, Biologics External Supply Director, AstraZeneca

PRIVATE CLIENT

Our team of specialist lawyers provide simple solutions to complex challenges.  
Our private client services include:

- Wealth protection
- Lifetime planning
- Non-UK planning
- Estate planning
- Matrimonial
- Bereavement
- Owner-managed businesses

“ *Entrepreneurs need someone who’s covering their backs all the time, giving them the right advice on finance and legal matters. I use Square One Law because I met Ian and he took an interest in what I was doing, was caring enough to look at the different businesses and opportunities both for the charity and the family and that’s why I gelled with him very quickly. It’s all about forming a good relationship and I’m really grateful for the help that Square One Law has given me in some of the legal issues that we’re dealing with. ”*

**Sir Peter Vardy**, Vardy Group



“ *We have a big family, four generations, 13 in my generation, and 13 in the next generation; so how were we going to deal with the family business going forward?*

*I was determined to do something about it so I sat down with Ian, told him what I felt was right for our family business and together we wrote a family guide which ends in a shareholder agreement which was signed by all the shareholders but it starts with how we would like the family to act with each other and to the world outside. ”*

**Nigel Smith**, Ringtons

“ *Square One Law played an integral part in the structural planning required to maximise the outcome for the business and the family in the run up to the sale of GT Group.*

*They always gave the right tone of voice in their dealings with the purchasers when negotiating a successful outcome to the sales process. ”*

**Geoff Turnbull**, GT Group



# Our talented team





# Our talented team



# What sets us apart?

We invest time to understand  
your business

We use our specialist  
knowledge to provide INSIGHT

We give you practical  
commercial opinions

Our investment in technology  
provides clients with a faster  
service and protects data

You pay for talent not overhead

Don't take our word...



Anson House

SQUARE  
ONE LAW

We are patrons of:

*maggie's*



**Community  
Foundation**



MIDDLESBROUGH & TEESSIDE  
**PHILANTHROPIC  
FOUNDATION**

SQUAREONELAW

It's about building long term relationships with our clients.

[www.squareonelaw.com](http://www.squareonelaw.com)

