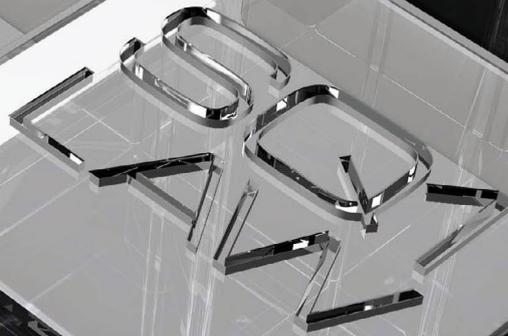


SQUAREONE LAW

# Round Up



# Introduction

**I believe the future challenges for law firms will centre on their ability to adapt and become more flexible, create a differentiation in the marketplace and be able to attract and retain talent.**



Ian Gilthorpe, Senior Partner

It's no surprise that these issues are similar for most businesses and I believe one of our differentiators as a law firm, is the fact we are entrepreneurial in our approach and run this firm as a business, enabling us to talk the same language as our clients.

Clients have become much more sophisticated about purchasing legal services and tell us they want more predictability in their legal spend, to deal with experienced lawyers who understand the complexity of their business and who can work seamlessly with their teams.

When we set up Square One Law, we saw an opportunity to not only look at issues such as pricing, overhead reduction and effective utilisation of resources, but also the need to concentrate on developing a joined-up capability that focussed more on the client and their objectives. Our purpose as a firm is to bring results that will help our clients' businesses prosper and grow.

Going forward, new advances in technology present the best solution for reducing costs and finding innovative ways of working and improving client service. Technology can only unlock this potential if the mind-set of your people is open to change.

At Square One Law we've worked hard to create a culture that embraces recent technology and open communication, which is rare in many law firms.

We have recently transformed our internal systems as we have migrated from legacy software to a legal sector specific Microsoft Dynamics IT system, Peppermint Technology, which allows our teams a 360-degree view of client activities and fully supports a joined-up, client-centred approach. This new technology provides a flexible and agile way of working which will benefit our clients.

Over the last seven years we have concentrated on building a solid foundation and want to thank our clients for the continued support and trust that they place in us. Until this year, we have looked after our clients from our Newcastle base, but with devolution we sense an exciting opportunity in Tees Valley and have opened an office in Stockton.

We have also agreed to a strategic alliance with Brussels-based EU law practice Kemmlers, as a response to the North East business communities' continued reliance on exporting more than 50% of its services to EU member countries.

At a time when continuing uncertainty surrounding the Brexit negotiations presents new and specific challenges to UK businesses, the move will ensure that Square One Law's clients have access to European Institutions as well as giving them a base to have influence within EU's trading community. Neil Warwick OBE, EU and Competition Partner has a leading reputation, so this alliance will also offer our clients a full range of EU commercial legal services under one roof.



**Alastair MacColl joins Square One Law as an Associate Director, heading up the Business Development Team.**

Alastair is chairman of BE Group and Pro-Chancellor of Teesside University. Prior to establishing the BE Group, Alastair worked at a senior level in UK regional media, leading businesses for both Trinity Mirror plc and Northcliffe Newspapers (part of Daily Mail and General Trust plc).



(L-R) The Square One Law Leadership Team, Adrian Hill, Jean-Pierre van Zyl, Gillian Tatt, Ian Gilthorpe, Neil Warwick, Gill Hall, Mark Lazenby, Barney Frith

# Pay for talent not overhead

**We believe attracting talent helps build a differentiation.**

**Our approach is to combine the energy and drive of a young organisation with the knowledge of highly experienced lawyers and are delighted that the firm's brand continues to attract experienced people in all areas of our business.**

Gill Hall's appointment as Managing Partner and Head of our Commercial Team has been a very significant appointment for the firm. Gill has over 20 years' experience in commercial and contracts law and most recently she headed the IP/IT team at national public-sector firm, Hempsons. She has an excellent reputation in people management and I believe her skill-set will bring further diversity to the business.



Gill Hall, Managing Partner

I have watched the growth of Square One Law with interest over the last few years and the areas that really impressed and attracted me are the quality of the firm's clients and the projects the firm has advised on, the ability to attract talented lawyers and the client-focussed culture.

The firm is working for some amazing businesses across the region. Four examples that demonstrate the diversity of the projects are:



**Able UK**, is the market leader in the field of demolition and marine decommissioning and is now a significant land developer and port operator. It has a strong and successful track record of undertaking projects in challenging environments making it a reliable partner for a number of blue-chip, multi-national clients.

Able has completed construction of Quay 6, this is a new heavy-lift quay at the northern end of the dry dock at Able Seaton Port. At 45T/m<sup>2</sup> this is one of the heaviest load out quays in Europe. Its function is to service the Brent field decommissioning project which Able is undertaking with partners Shell and Allseas. Already during the Brent field decommissioning project Able has recycled over 97% of the topside material.

## THARSUS

**Tharsus**, is one of Europe's fastest growing technology businesses, helping companies take advantage of emerging robotic and machine technologies to disrupt, lead and grow their markets.

Ocado is the world's largest dedicated online grocery retailer and Tharsus has designed and manufactured the robot at the centre of Ocado's revolutionary new grocery handling system.

Operating as a vertically integrated development and manufacturing arm to the Ocado business, Tharsus worked shoulder-to-shoulder with the Ocado project team to imagine, define and produce the robotic hardware that forms the foundation of their game-changing Smart Platform.



**Armstrong Energy**, an investment management business that works with institutions and high net-worth clients to deploy money into stable yielding assets such as sustainable infrastructure, housing, power, agriculture and clean technologies.

They are looking to build the first hydrothermal upgrading plant in the world, on Teesside, which will recycle plastics that currently cannot be recycled mechanically.



**px Group**, a Teesside infrastructure business, was advised by our corporate team in the complicated acquisition of Saltend Industrial Park in Hull from BP. The 370-acre site provides energy, infrastructure, operations and maintenance services to leading global companies.



# Expansion to Tees Valley



[L-R] EU and Competition Partner Neil Warwick, Tees Valley Mayor Ben Houchen, Managing Partner Gill Hall, Chief Secretary to the Treasury Liz Truss MP and Senior Partner Ian Gilthorpe

## Square One Law recently welcomed Liz Truss MP, Chief Secretary to the Treasury, to the North East and to officially open the firm's new Tees Valley office.

The firm hosted a VIP breakfast meeting for Tees Valley Mayor, Ben Houchen, and an invited group of Tees Valley business owners and entrepreneurs who were able to discuss the challenges and opportunities facing the regional and wider UK economy with Ms Truss.

The discussion raised some interesting questions - the way the planning system can help businesses, the impact of disruptive and challenger enterprises and the opportunities that could come from breaking large government contracts into smaller ones for SMEs.

Chief Secretary to the Treasury Liz Truss said: "The Tees Valley is one of the great success stories of the past few years, with trade on the rise and unemployment down. There are fantastic opportunities out there for businesses looking to expand their exports and as a Government we want to do everything we can to make it as easy as possible for trade to prosper. The area is certainly benefiting from having a Metro Mayor and the devolved powers that come with that position."

Square One Law is already very active in the Teesside region and we spend considerable time working with companies such as px group, Able, JDR Cables and Fine Organics, and have recently been appointed by Tees Valley Combined Authority and the South Tees Development Corporation.



Fusion Hive, Stockton



Commercial Partner, Helen Brain



"The Tees Valley, having secured one of the first devolution deals in England has stolen a lead in terms of its economic regeneration.

The devolution deal combined with the Northern Powerhouse Investment Fund means that there will be significant investment in the Tees Valley over the next decade with the Strategic Economic Plan estimating an additional 25,000 jobs and an extra £2.8 billion added to the economy by 2026.

The vibrancy of the regeneration in the Tees Valley encouraged Square One Law to tender to act for the Tees Valley Combined Authority and having been successfully appointed to the panel we are delighted to announce the opening of our new office on Teesdale Business Park."

**Neil Warwick OBE, Square One Law**

"I am delighted that Square One Law has chosen Stockton as the location for its first office outside Newcastle. As a region we're renowned for our expertise in heavy industry, chemicals and engineering, but we have so much more to offer.

To see professional services firms expand into the Tees Valley just shows how much potential there is in our region. This investment and expansion is a vote of confidence in the whole Tees Valley and our skilled workforce."

**Ben Houchen, Tees Valley Mayor**



"Getting the chance to work with a formidably talented team of lawyers is just one of the reasons that makes being a new Associate Director at Square One Law so rewarding.

It's how that team works that makes Square One Law so special. Providing the kind of practical and unambiguous advice that helps organisations make the right decisions. It's almost instinctive in a uniquely entrepreneurial law firm with a deep understanding of what businesses need and want.

Our business development service uses the latest technology, market insight and intelligence to help make sure our lawyers are in a position to provide the best service and the best value to each and every client. Making sure that everything we do is focussed on generating the kind of results that help those clients to succeed and grow."

**Alastair MacColl**

# Corporate

“ Our team’s credentials for delivering complex and significant projects for clients continue to grow, highlighted by the calibre of the transactions we have recently completed.

When combined with our culture of providing high-level client service, it means that we are well positioned to support an increasing array of clients in achieving their commercial goals across an expanding spectrum of transactions. ”

**Mark Lazenby, Head of Corporate**



## Recent corporate deals we’ve advised on:

- px Group on the acquisition of Saltend Industrial Park
- NVM on its investment in respect of the MBO of Dale Power Solutions
- The Walker family in relation to the acquisition of Walker Filtration Group by the Atlas Copco Group
- Simpson Print Limited in relation to its MBO
- The acquisition of NTE Limited
- The shareholders of Advanced Industrial Solutions (AIS) Limited on the investment in the business by Blue Water Energy
- Lanchester Wines in relation to the acquisition of Bon Bon’s Limited and Spicers of Hythe Limited
- In relation to the disposal of Brennan Neil and Leonard to Baldwins
- The acquisition of Westwell Wines



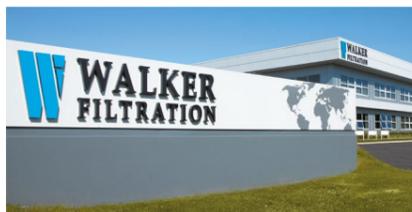
“ This project has led to the creation of a strong group of companies with synergies in sharing expertise, best practice and commercial opportunities. I cannot speak too highly of the team at Square One Law who played a pivotal role in the successful delivery of the transaction. They were always supportive and their experience in the private equity investment market, particularly with businesses in industries such as energy and chemicals was a real advantage. ”

**Paul Stonebanks OBE, AIS Training**



“ Square One Law’s team assisted in the delivery of a highly complex and strategically important transaction for px Group. Since we have started working together they have really taken the time to get know our business and strategic objectives and as a result have always provided a flexible, professional and responsive service. ”

**Dan Wetherill, px Group**



“ Walker Filtration is synonymous with high-quality filtration solutions and we will increase our presence and competence in the industrial filtration market. We are a respected company with a strong brand name, an excellent product portfolio and a reputation for innovation.

We have been really well looked after throughout by the Square One Law team. ”

**Lianne Walker MBE, Group Managing Director, Walker Filtration**

- In the last 12 months the team has also been appointed as sole legal adviser to NEL and we have also been retained by Maven Capital on debt and equity investments
- Sale of North East coatings specialist Safinah Ltd, to Danish company TPO Holdings Danmark to support the company’s international growth strategy.

# Commercial



(L-R) Members of Commercial Team, Helen Brain, Gill Hall and Sally Hyslop

**We have a highly experienced commercial team which can offer support in relation to a broad range of commercial issues.**

**Our approach is to work with clients to understand their commercial drivers. We tailor our advice to fit their business objectives and avoid getting bogged down with legal detail to ensure the deal gets done.**

Many of the team have commercial experience, having worked in non-legal roles and our clients tell us that the ability to see things from their perspective sets us apart from other firms.

## Recent projects have included advising:

- a London-based pharma company on its clinical trials arrangements
- on a strategically important port services contract for Able UK
- Home Group on its GDPR compliance project and several IT projects
- an automotive sector client on a joint development project with a major car manufacturer
- advising an NHS body on the protection of IP in an online platform.

## We offer support in relation to a broad range of commercial matters:

- Manufacturing agreements
- Distribution arrangements
- Agency agreements
- Long-term supply agreements
- Outsourcing arrangements
- IT contracts
- Research and development projects
- Collaborations and joint ventures
- Purchasing agreements
- IP protection and exploitation
- Data protection compliance

“ I have known Gill for many years and have worked with her on a number of projects in the automotive industry including long term supply arrangements, international distribution agreements and IP issues. I have always valued her commercial, pragmatic approach and ability to get deals done rather than create legal barriers.

Her arrival at Square One Law adds further strength to a team who already have substantial sector experience. ”

**Matt Boyle, Non-Executive Director of NEAA**

“ Our Commercial Team has been advising on data protection issues for many years, but with the implementation of the GDPR, our work in this area has substantially increased.

We have significant experience of carrying out data audits, drafting privacy policies and data processing agreements and advising on data sharing and data export projects. ”

**Helen Brain, Commercial Partner**

# Property



(L-R) Members of Property Team, Michael Shuker, Helen Warren, Peter Clegg, Adrian Hill, Jonathan Bone and Andrew Foster

**Our property team is one of the most experienced and versatile in the region.**

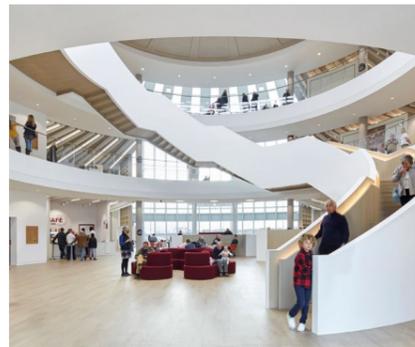
**They bring high energy to their projects and have handled a range of innovative development schemes across the UK.**

## What we do

At Square One Law our experienced property lawyers add value by applying their commercial knowledge across a diverse range of sectors, working closely with you as part of your team, in order to achieve your business objectives.

Our team has significant experience of advising national developers on major urban regeneration schemes, mixed-use schemes and brownfield sites, through to individual developers carrying out bespoke one-off projects. We also act for a number of property investment companies.

We have the expertise and resources to support you and your business through the whole spectrum of your property needs from acquisitions and disposals of commercial property, and day-to-day asset management to large scale development, regeneration or investment transactions and property finance options.



Images courtesy of Muse Developments.

## South Shields 365

Acting for Muse Developments which is taking forward South Shields 365 - South Tyneside Council's ambitious plan for renewal of the town centre.

Muse will deliver the £100m masterplan which will create a new cinema, library, retail and leisure facilities as well as a quality hotel and new housing. A new transport interchange will also be developed.



Muse Development's South Shields 365 project features award winning cultural centre 'The Word'.



“ Negotiations in a competitive dialogue need a fine balance between the optimum preferred position and what is needed to be successful in the bid and have a commercially deliverable proposal.

Adrian was an important member of our team in helping us achieve a successful outcome on South Shields. ”

**David Wells,  
Muse Developments**

“ Square One Law's property team always manage to go that extra mile to ensure that their client is not only fully aware of the issues – and many of our deals involve an unusual level of complexity, often linked to issues of potential land contamination – but also to be pro-active in coming up with solutions.

This enlightened approach seems to be in contrast to more conventional legal firms who seem to just sit back and await instruction. Innovative thinking is their stock in trade and that is certainly what we both need and welcome. ”

**Neil Etherington, Development Director,  
Able UK**



Images courtesy of Shepherd Offshore.

“ Square One Law's property team has significant real estate experience. Having taken the time to get to know our business, they work seamlessly with us and always provide highly commercial advice rather than sitting on the fence. ”

**Shaun Ward, Shepherd Offshore**



## Middlehaven

Representing Able UK on the site assembly and disposal of land at Middlehaven to enable the creation of a state of the art £30 million indoor ski-slope.



Image courtesy of Able UK.

## Neptune Shipyard

Acting for Shepherd Offshore in relation to the acquisition and redevelopment of the former Neptune Shipyard creating a clean 80 acre site with 700 metres of operational quay edge.





# Employment

There are increasing demands being placed on our clients due to recent significant developments.



(L-R) Members of Employment Team, Julie Dalzell, Eleanor Wilkinson, Simon Loy, Susie Das, Roisin Patton, Jean-Pierre van Zyl, Rebecca Fielding

These include; the removal of Employment Tribunal fees; the prominence of equality between the sexes; businesses improving productivity by aligning culture and employee engagement and because of the uncertainty caused by the Brexit negotiations, businesses are seeking advice on the exporting of goods and services to new markets, immigration and employing staff abroad.

As our clients rely on us to provide them with real insight across a range of business-critical areas, our team of experienced lawyers continue to service their day-to-day employment needs, and provide specialist advice on areas such as:

- Global Mobility
- Business Immigration
- Business Protection (Intellectual Property, Confidential Information and Restrictive Covenants)
- Executive Incentivisation and Termination

“

Square One Law has advised us on a range of employment issues and have always offered sound legal advice coupled with pragmatic solutions.

The team are very flexible and responsive and have always quickly turned things around to provide the advice and support we require. I would have no hesitation in recommending the Square One Law employment team. ”

**Tracey Wilson,**  
Komatsu UK Ltd

“

Square One Law is our first and only choice for employment law and legal advice. Having spent significant time and money on legal counsel over the years we found ourselves left wanting better.

JP and the employment team at Square One Law have taken on every challenge we have given them and have delivered effective contractual, taxation and legal positions to move our business forward in domestic and international working environments ”

**Andrew McFarlane,**  
Mactech Engineering  
and Inspection

“

We have been and continue to be impressed with Square One Law's professionalism and commercially practical approach in enabling us to manage any legal issues domestically and internationally facing the business.

Square One Law has a wealth of knowledge and a personal and efficient communication style with us as a client. They understand the importance and urgency of the issues facing our business. We would highly recommend working with them. ”

**Chloe Hopper,**  
Soil Machine Dynamics

“

I've worked with Square One Law as site lead for Piramal Healthcare UK Limited when the team supported that business as well as Piramal Critical Care and Piramal Imaging in a range of business-critical projects including the roll-out of one product across Europe and another to a global market.

Square One Law has always taken the time to understand the context of our commercial objectives and has then delivered the project outcomes by dealing with the immediate requirements and by proactively highlighting and managing material issues that could cause delay, unnecessary cost and complication. ”

**Jarrett Palmer,**  
Biologics External Supply  
Director, AstraZeneca

“

I've worked with Square One Law as Managing Director of Aesica Pharmaceuticals Limited and CEO of Fine Industries Limited. Square One Law worked with the respective executive teams to provide proactive, commercial advice often under intense time pressure.

I value Square One Law's style of delivery which recognises and prioritises the commercial realities not just the pure legal position. ”

**Chris Gowland,**  
Investor, Director

# Litigation



Head of Litigation Team, Gillian Tatt

Whatever your business, disputes and litigation can be expensive, time consuming and, in many cases, hugely disruptive.

You need advisers who understand your business, your needs and your goals; and who can give strong, clear and cost-effective litigation advice during what can be a stressful time.

Our experienced litigation lawyers will work with you to ensure that any disputes are dealt with in a professional and commercial way and will devise bespoke strategies and cost solutions to fit your needs and objectives. We are experienced in all types of commercial disputes and can provide you with all the necessary strategic advice to ensure that you can resolve your disputes as swiftly and effectively as possible so that you can get back to doing what you do best – running your business.

“

Gillian is tenacious, diligent and very determined. In addition, and what I particularly welcome, is the fact that she is fully prepared to challenge the view of the client and to make a firm recommendation rather than just sit back and react to a client's aspiration – certainly an example for others to follow. ”

**Peter Stephenson, Executive Chairman, Able UK**



## New appointment

**Vicky Lowrie, Senior Associate,** has specialist experience in property litigation undertaking work for a range of clients including commercial landlords and tenants, public sector, national charities and lenders.

She has extensive knowledge in matters involving landlord and tenant matters, and also advises clients on insolvency matters, professional negligence claims and contractual disputes.

Vicky is a well-respected litigator and her wide range of dispute resolution experience enables her to pre-empt issues in respect of property transactions and advise clients on steps they can take now to avoid issues arising in the future.

# EU and Competition



Neil heads our EU and Competition Team, specialising in all aspects of competition law, with a particular emphasis on State aid and EU structural funding.

He was the first ever lawyer in England to be seconded to a regional development organisation and currently sits on the Programme Executive and Local Management Committee for the 2007-2013 ERDF Programme for the Department for Communities and Local Government in the North East.

Neil also sits on the ESIF Programme Executive Board for the 2014-2020 Programme representing the North East Local Enterprise Partnership. He advises a variety of public sector bodies, private organisations and international corporations in the application of State aid, including representing British Business Bank plc, Government bodies and quasi-public sector infrastructure operators. He has particular experience of former Regional Development Agency Funding.

Square One Law has one of the most experienced specialist competition law teams outside the City of London, and our expertise is unrivalled in the North East legal market.

Square One Law offers a full service EU and competition law capability, covering all aspects of UK and EU competition law. We have advised a wide range of clients, from SMEs to FTSE 100 listed companies, achieving excellent outcomes in what are often very challenging cases. We also have a niche practice in dealing with complex EU Structural Funding issues.

Whether you are concerned that your actions might be anti-competitive, wish to put in place a programme to achieve compliance or wish to challenge the unfair actions of a third party, our team of experts will be able to provide you with advice which is appropriate for your business. We have led on major precedent setting cases in the High Court, Competition and Markets Authority and the EU Commission.

As a direct response to the continuing uncertainty surrounding the Brexit negotiations, we have recently agreed to a strategic alliance with Brussels-based EU law practice Kemmlers. This will ensure that Square One Law's clients have access to European Institutions as well as giving them a base to have influence within EU's trading community. It will also offer our clients a full range of EU commercial legal services under one roof.



“ We have worked with the team at Square One Law over a number of years and know we will get the service we want.

We also knew that Square One Law had played a pivotal role in the creation of the North East Fund and therefore are fully up to speed on EU compliance issues, particularly State aid. ”

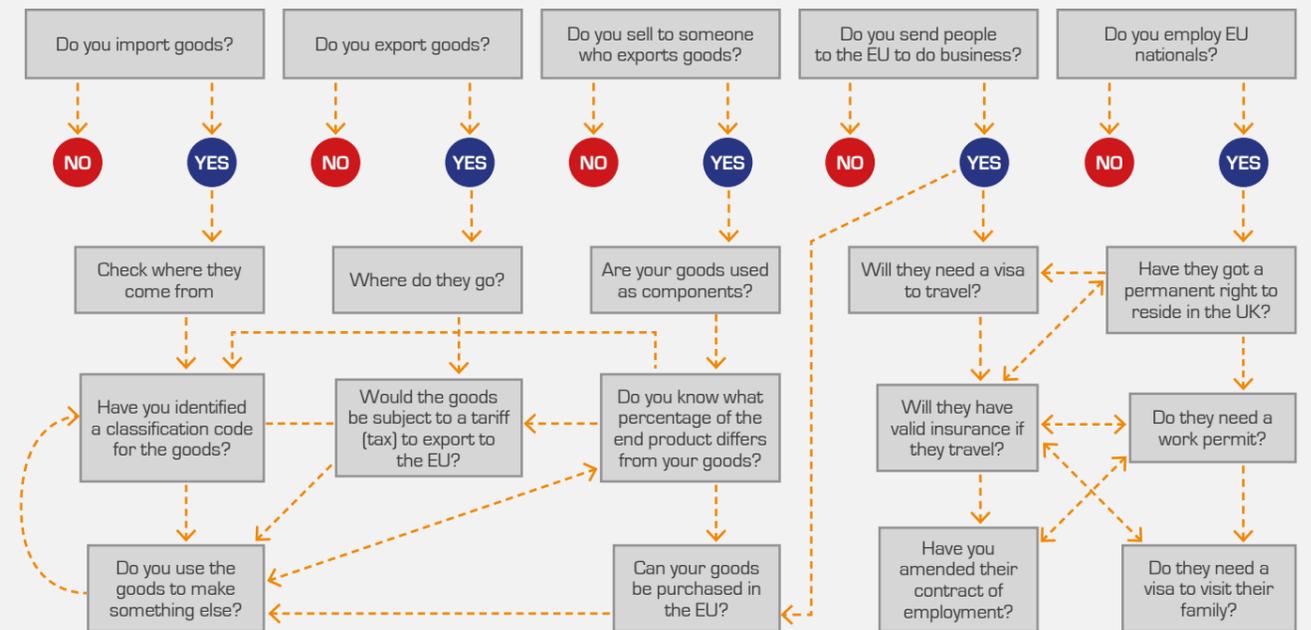
Dr Yvonne Gale,  
Chief Executive, NEL Fund Managers



Square One Law has set up an alliance with Brussels law practice, Kemmlers to help clients get access to European Institutions.

## Brexit Business Flowchart

What do you have to do to get #BrexitReady before 29 March 2019?



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# Energy



The energy sector continues to evolve at a rapid pace to meet continually rising demand and changing environmental policy.

Our team of energy lawyers, led by corporate partner, Marie-Louise Bozonet, understand that this fast-evolving sector is under intense competitive pressure and as a result, companies are seeking ever more innovative and practical advice from their lawyers.

We recognise and identify with the need to be flexible, innovative and commercial in our approach and act for a wide range of clients operating within the energy sector.

“

The energy sector is entering an unknown and exciting phase and we can honestly say we can't accurately predict what is going to happen.

What makes that really exciting for us as a start-up is that all the big energy companies are also changing. A lot of them are now starting to invest in start-ups as a way of restructuring their business so there's a huge convergence of complexity and dynamism in the sector which provides us with significant opportunities. ”

Matthew Lumsden, Managing Director, Connected Energy



Armstrong Energy is an investment management business that works with institutions and high net-worth clients to deploy money into stable yielding assets such as sustainable infrastructure, housing, power, agriculture and clean technologies.

As half of the chemicals made cannot be recycled mechanically, Armstrong Energy is investing £20million in the construction of ReNew ELP's first commercial-scale plastics recycling facility in Wilton, UK, based on its 'breakthrough' Catalytic Hydrothermal Reactor technology, which allows it to chemically recycle end-of-life plastics into valuable oils and chemicals.

This will be the first hydrothermal upgrading plant in the world, and the Teesside site was chosen because the North East has a strong track record in the chemical industry, has a skilled workforce and an infrastructure for the supply chain.

Steve Mahon, CEO Armstrong Energy



“

Recently our team has seen a significant rise in the number of our clients who operate under the renewables banner, including Connected Energy, Armstrong Energy, Grid Smarter Cities as well as long standing clients such as Zero Carbon Futures and Solar Hotty.

These clients are working on a national and international scale shaping the way energy storage and the renewables sector will operate in the future. ”

Marie-Louise Bozonet,  
Square One Law

# Automotive and Transport



The automotive and transport industries are vital to the prosperity of the North East economy.

Square One Law has extensive automotive and transport experience and is an active member of the North East Automotive Alliance (NEAA).

Companies in this sector are known for their pace of innovation and rapidly changing technology so face uncompromising commercial and workforce pressures, especially as the UK prepares to exit the EU.

We provide corporate, commercial, EU and competition, employment, property and litigation services to a wide variety of clients in this sector.

# Health and Life Sciences



Technological developments in biosciences, medical research and advanced therapies are already pushing the boundaries of what we understand about our environment and the human body.

Many of Square One Law's clients operate at the very heart of the thriving health and life sciences economy and we are an active member of Bionow, the sector's membership organisation.

We represent a wide variety of organisations, ranging from companies operating at a global level, to mid-tier businesses, SMEs and entrepreneurs as well as universities and research organisations.

Pleased to support:



# Private Client



(L-R) Members of Private Client Team, Tracy Connolly, Robin Winskell, Samantha Edward

At Square One Law we appreciate the complexity of wealth management, succession planning and protection of assets.

Whether you require advice on tax-related guidance, philanthropy, the transfer of assets to the next generation or family matters, including divorce litigation, we have an experienced team who will guide you smoothly through the process.

## The Square One Law approach

We are an entrepreneurial law firm that not only takes the time to understand our clients' businesses and family dynamics but also invests time to understand them as individuals. This knowledge helps us to provide a common sense and practical approach and we offer advice that is tailored to your unique requirements.

“ We always view the interests of clients practically and look to align personal, family and business needs, always finding the most commercially sensible solutions. ”

Robin Winskell

# Business Development



Alastair MacColl - Associate Director, Head of Business Development



Gill Gilthorpe - Brand Consultant

“

Business development is going to benefit from the investment that is being made into the new Peppermint technology which is fundamental to support the firms' goals, people and processes.

Alastair is going to focus on the advantages the new advanced CRM system will give us, as it will not only connect everyone seamlessly but will provide data that will drive business decisions and inform us of client behaviours and needs. Working alongside him, I will continue to focus on developing the brand - connecting purpose, leadership, strategic business development and engagement, to deliver a better service to our clients. ”

Gill Gilthorpe



## Charlie Fielding, promotion to Partner

Since joining Square One Law, two years ago, Charlie has been involved in many high-profile transactions for major regional brands and complex group re-organisations as well as undertaking succession planning and restructuring exercises for large family businesses, private equity investments and management buy-outs.

Originally from the North West, Charlie spent five years in the City of London with Eversheds before relocating to the North East in 2011.

# Our Team

At Square One Law we have built a culture that focusses on teamwork.

The majority of our lawyers have joined us from national and international firms, bringing extensive experience and applying it in a flexible and agile way.

We listen to our clients' objectives and then provide tailored and commercial advice.

## Partners



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Senior Partner  
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Managing Partner and Head of Commercial  
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Head of Employment  
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Alan Fletcher  
Chairman  
Direct Dial: 0843 224 7902  
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# SQUAREONELAW

## **What makes us different?**

### **We respond quickly**

Your time is important to us

### **We'll give you commercial opinions**

We don't sit on the fence

### **We invest time to understand your business**

We're here to help you  
grow and succeed

### **We think like you do**

Our team becomes an extension  
of your team

### **We provide the services you need**

You pay for talent not overhead

The logo consists of the text "SQ1" stacked above "LAW" in a white, sans-serif font, centered within a dark grey square.

Anson House, Fleming Business Centre, Burdon Terrace,  
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